

Training & Placement Cell

Dr. A.P.J. ABDUL KALAM UNIVERSITY, INDORE

Date – October 21, 2019

NOTICE

Subject – Job openings for KIRLOSKAR PNEUMATIC COMPANY LIMITED for Indore location

About the Company: www.kirloskarkpcl.com



The name Kirloskar is synonymous with quality and dependability in the engineering industry. Pioneering industrial revolution in India, Kirloskar group has contributed immensely in every field of its operation during its 120 year-long journeys. KPCL is certified for Integrated Management System (IMS) Certifications of ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007, by TUV NORD. The company started its operations with the manufacture of Air Compressors and Pneumatic Tools. New product lines were then added, including Air Conditioning and Refrigeration systems, Marine HVACR, Process Gas systems and Hydraulic Power Transmission machinery. The company has also earned an enviable reputation for its Systems Engineering and Turnkey Project expertise. Over the years, Kirloskar Pneumatic Company Ltd. has developed various sophisticated and high-tech products in the above categories to cater to the demands of various industrial sectors. KPCL has also established a number of joint ventures and technology partnerships with leading global companies.

Details of the position:

Qualifications	–	B.E. (Mechanical) pass out in 2019
Credentials	–	65% throughout academics (Fresher's with strong fundamentals in Physics, Mathematics, Kinematics will be preferred)
Department	–	Sales
Joining:	--	Immediate
Location	–	Operating from Indore location

Job Description –

- Enquiry Generation
- Converting enquiry to order
- Provide sales support to dealer wherever required
- Identify and develop OEM / Contractors / Consultants
- Collect information about competition activity and market requirements as input for business strategy
- Order booking as per AOP – Direct Sales / Compressors

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Copy to:

- Vice -Chancellor
- Pro Vice-Chancellor
- Registrar
- Respective Notice Board/s

ANIL MISHRA
(Training & Placement Officer)
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